

**21% growth**  
in revenue over the first half of the year

Revenue in €M	2019	2018	Variation	%*
Q1	6.87	7.73	-0.86	-11.2%
Q2	11.96	7.84	+4.12	+52.5%
<b>Total</b>	<b>18.84</b>	<b>15.57</b>	<b>+3.27</b>	<b>+21%</b>

\* At prevailing exchange rates

Paris, July 29, 2019

Revenue posted at the end of June was of €18.84M, up 21% compared with the first half of 2018. Commercial growth (software and SaaS sales, main internal performance indicator) was at +125% for Q2 and +37% for HY1. This growth was led by the United States, which performed remarkably thanks, in particular to large companies that were existing clients and widened the scope of their use of CAST technology to prevent risks and continue improving the resilience and security of their critical systems. The Group also continued to expand on this market with new clients adopting CAST to speed up the modernization of their systems. Revenue from the SaaS *CAST Highlight* offer generated during the first half of the year is ahead of schedule at €1.1M, with an annual target of €2M. Indirect and influenced sales continued to grow and have also surpassed goals. Collaboration on a cloud-migration offer is under development with Microsoft and IBM, and sales with the Boston Consulting Group are accelerating on both sides of the Atlantic. New partnerships are being built locally, country by country, with companies such as E&Y, Deloitte and Quint. Development of the network of partners dedicated to *CAST Highlight* continues, with new allies in Hong-Kong, the UK and the US. Finally, the CISQ, i.e., the Consortium for Information & Software Quality that sets the best practices CAST technology help to comply with, was adopted and included in the Common Weakness Enumeration repository, making CISQ, which was already standard in the US thanks to OMG, an international ITU standard. The second half of the year promises to follow in the footsteps of the first half, with an extensive and well-balanced pipeline.

**Upcoming:** Results for the first half of the year on September 16, 2019, after market closes

[CAST](#) is a pioneer and market leader in [Software Intelligence](#). Its software analysis, measurement and mapping technology - the result of an investment of over 120 million euros – allows all players on the digital market to make informed decisions, guide their teams, avert software hazards and deliver resilient, safe and secure applications. Hundreds of companies rely on CAST to improve end-user satisfaction and time-to-market, reduce cost and prevent business disruption. Founded in 1990, CAST is listed on Euronext and has offices in North America, Europe, India and China.

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